

**January FY'24****Revenue Detail**

	<b>FY24 Budget</b>	<b>Revenue</b>	<b>Total</b>	
Contributions from City	1,354,258.00		1,354,258.00	
Contributions from County	964,617.00		964,617.00	
Miscellaneous Income (Website)	40,000.00	24,926.56	24,926.56	* Revenue from Website Ads
	<b>2,358,875.00</b>	<b>15,073.44</b>	<b>2,343,801.56</b>	

			<b>Remaining</b>
<b>Expenses - Salaries</b>		<b>Expenditures</b>	<b>Balance</b>
Full Time	876,461.00	449,308.91	427,152.09
Part Time	10,000.00	904.80	9,095.20
Overtime	5,000.00	694.04	4,305.96
FICA	66,820.00	33,765.64	33,054.36
Virginia Retirement	142,700.00	73,888.00	68,812.00
Life	11,800.00	6,420.88	5,379.12
Health Insurance	94,545.00	47,671.28	46,873.72
VLDP - Disability	7,500.00	2,394.41	5,105.59
Dental Insurance	2,700.00	1,380.00	1,320.00
Worker's Comp	5,100.00	919.43	4,180.57
<b>Total Payroll</b>	<b>1,222,626.00</b>	<b>617,347.39</b>	<b>605,278.61</b>

**Expenditures - Marketing-Related**

			<b>Balance</b>
Advertising & Marketing	726,271.00	634,159.36	92,111.64
Website Development	30,000.00	22,425.00	7,575.00
Printing	30,000.00	406.65	29,593.35
Postage	11,000.00	7,021.24	3,978.76
Research	100,000.00	128,820.00	(28,820.00)
Non-Local Travel	28,000.00	14,914.30	13,085.70
Dues/Subscriptions	15,000.00	18,001.72	(3,001.72)
Telephone - Toll-Free & Cell	11,300.00	5,355.72	5,743.18
Van Expenditures (Maint, Fuel, etc.)	15,000.00	875.77	14,124.23

**Expenditures - Administrative**

Insurance Liability	9,000.00	5,175.00	3,825.00
Equipment Rental	3,000.00	2,444.06	555.95
Lease	25,000.00	42,501.43	(17,501.43)
Janitorial Services	3,840.00	3,789.00	51.00
Education & Training	23,460.00	6,410.50	17,049.50
Local Travel (Mileage Reimbursement)	5,000.00	662.79	4,337.21
IT Infrastructure Replacement (Hardware)	4,950.00	6,239.85	(1,289.85)
Computer Software (Non-Cap)	17,050.00	4,266.62	12,783.38
Office Supplies	5,000.00	4,403.51	596.49
Meals	3,000.00	1,287.63	1,712.37
Other Contractual Services	3,000.00	2,739.45	260.56
Machinery/Furniture (Non-Cap)	10,000.00	6,817.83	3,182.17
Professional Services	11,000.00	4,150.00	6,850.00
GF Admin Charges	46,378.00	11,594.38	34,783.62
<b>Total Expenses</b>	<b>1,136,249.00</b>	<b>934,461.80</b>	<b>201,586.10</b>
<b>Total Budget</b>	<b>2,358,875.00</b>	<b>1,551,809.19</b>	<b>806,864.71</b>